



Disclosures

- I am an employee of Illumina, Inc. and declare stock ownership in the company.
- Some of the genomic testing applications mentioned herein are not available as commercial products and/or do not have marketing authorization in all countries.

Our Background

Leading Innovation Regionally and Around the Globe

- Founded Fall 1998
 - IPO July 27, 2000

- Headquartered in San Diego, CA
 - 1.2M square ft. in 7 countries
 - >3,200 employees
 - 13 offices around the world
 - 65% of employee base in California



AWARDS

MIT Technology Review

50 Disruptive Companies 2010, 2013

Smartest Company 2014



Dawn of the Genomic Medicine Era

First FDA Clearance of a Next-Gen Sequencing Platform (Nov, 2013)



The FDA's review of the MiSeqDx... provides clinical laboratories with information about the expected performance of the device and the quality of the results. This information was not previously available for next generation sequencers. With this platform, labs can develop tests for clinical use with greater confidence.

Alberto Gutierrez, FDA (OIVD)

The NEW ENGLAND JOURNAL of MEDICINE

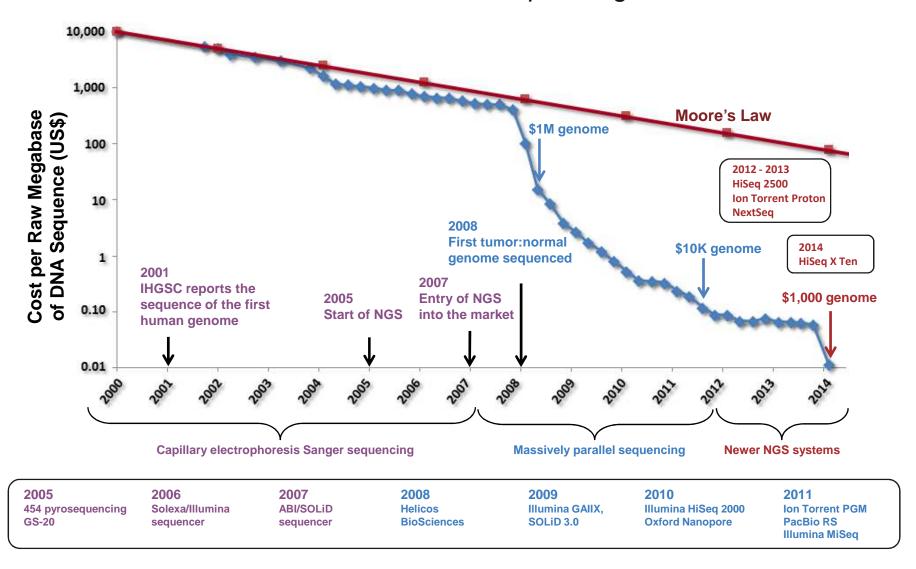
The marketing authorization for the first next-gen genome sequencer represents a significant step forward in the ability to generate genomic information that will ultimately improve patient care... this marketing authorization of a non-disease-specific platform will allow any lab to test any sequence for any purpose.

Francis Collins, NIH Director & Margaret Hamburg, FDA Commissioner



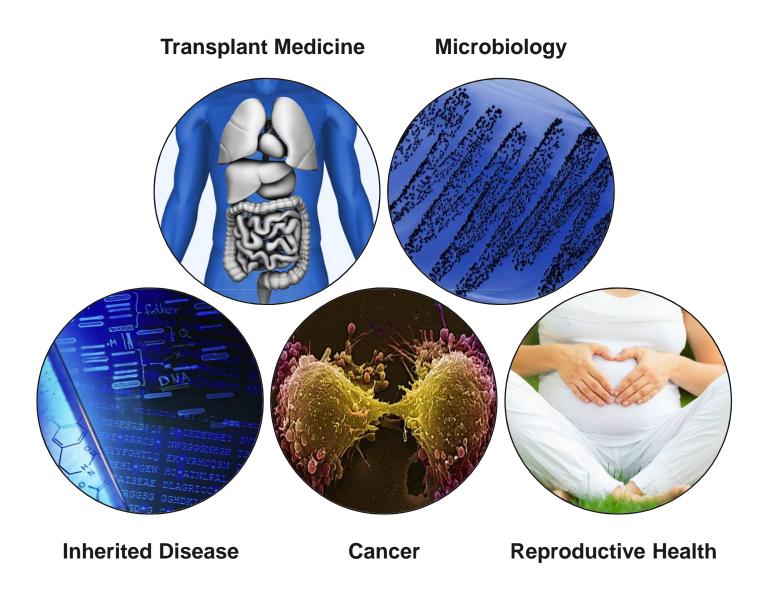
Genomic Era of Medicine

NGS continues to drive down the cost of sequencing

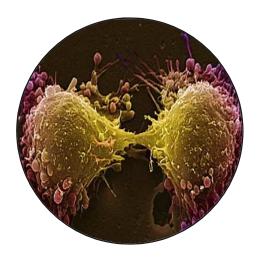




Applications of Genomic Testing in Medicine



Applications of Genomic Testing in Medicine



Cancer

A New Taxonomy of Cancer

From organs to molecules

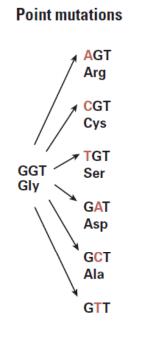
→ Genomics and the Future of Cancer Treatment

According to the President of the Dana Farber Cancer Institute, we may soon look at the concept of "organ-based" cancer types as ancient history.

- For more than a century, cancers have been classified by the organ or tissue
 with therapies geared to those specific areas
- As more is learned about the basic biological processes in cancers, a new perspective has emerged
- ► The shift from an organ-focused to a *gene-focused approach* to cancer is already having a profound effect on the way cancer is treated



Major classes

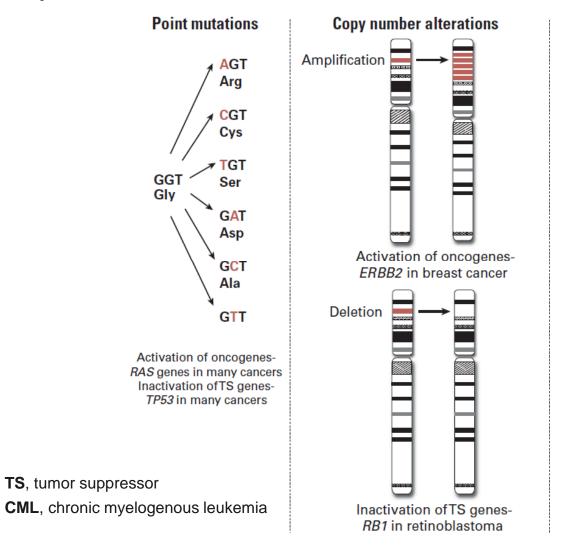


Activation of oncogenes-RAS genes in many cancers Inactivation of TS genes-TP53 in many cancers

TS, tumor suppressor **CML**, chronic myelogenous leukemia

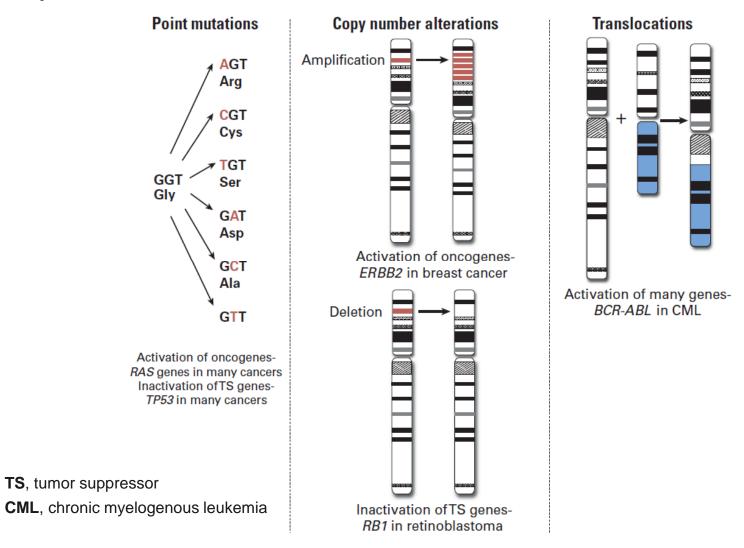


Major classes





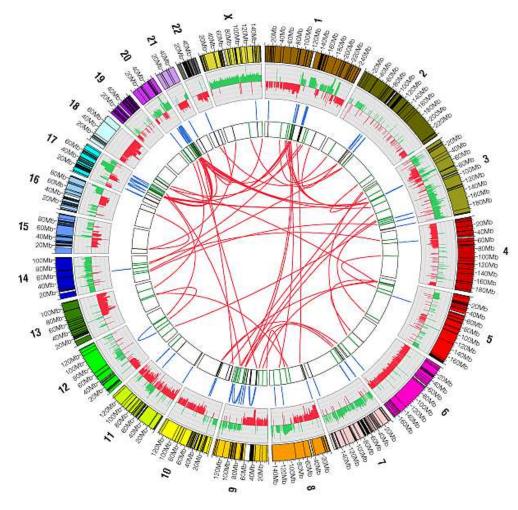
Major classes





Breast Cancer

Genomic analysis

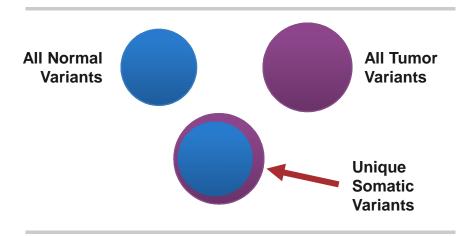




WGS

A new era in cancer genomics

Sequenced leukemia genome vs. matched normal (skin) genome



- 8 new mutations discovered in AML
 - Most in coding genes
 - Out of millions of total SNPs!
- "Most of these genes would not have been candidates for directed sequencing on the basis of current understanding of cancer."

Vol. 456 6 November 2008 doi:10.1038/hatum 07485

ARTICLES

DNA sequencing of a cytogenetically normal acute myeloid leukaemia genome

Timothy J. Ley 1,2,3,4+, Elaine R. Mardis^{2,3+}, Li Ding^{2,3}, Bob Fulton³, Michael D. McLellan³, Ken Chen³, David Dooling³ Brian H. Dunford-Shore³, Sean McGrath³, Matthew Hickenbotham³, Lisa Cook³, Rachel Abbott³, David E. Larson Dan C. Koboldt³, Craig Pohl³, Scott Smith³, Amy Hawkins³, Scott Abbott³, Devin Locke³, LaDeana W. Hillier^{3,8}, Tracie Miner³, Lucinda Fulton³, Vincent Magrini^{5,3}, Todd Wylie³, Jarret Glasscock³, Joshua Conyers³, Nathan Sander³, Xiaoqi Shi³, John R. Osborne³, Patrick Minx², David Gordon⁸, Asif Chinwalla³, Yu Zhao¹, Rhonda E. Ries³, Jacqueline E. Payton⁵, Peter Westervell⁴, Michael H. Tomason⁶, Mark Watson^{6,4}, Jack Baty⁶, Jennifer Nanovich⁶, Sharon Heath⁶, William D. Shannon⁶, Rakesh Nagarajan^{6,5}, Matthe J. Walter⁶, Daniel C. Link^{1,4}, Timothy A. Graubert^{1,4}, John F. DiPersio^{1,4} & Richard K. Wilson^{2,3,4}

Agute myeloid leukaemia is a highly malignant haematopoietic turnour that affects about 13,000 adults in the United States each year. The treatment of this disease has changed little in the past two decades, because most of the genetic events that initiate the disease remain undiscovered. Whole-genome sequencing is now possible at a reasonable cost and timeframe to use this approach for the unbiased discovery of tumour-specific somatic mutations that after the protein-coding genes. Here we present the results obtained from sequencing a typical acute my eloid leukaemia genome, and its matched normal counterpart obtained from the same patient's skin. We discovered ten genes with acquired mutations; two were previously described mutations that are thought to contribute to tumour progression, and eight were new mutations present in virtually all turnour cells at presentation and relapse, the function of which is not yet known. Our study establishes whole-genome sequencing as an unbiased method for discovering cancer-initiating mutations in previously unidentified genes that may respond to targeted the rapies.

We used massively parallel sequencing technology to sequence the genomic DNA of tumour and normal skin cells obtained from a patient with a typical piese mation of French-American-British (FAB) subtype M1 acute myeloidle ukaemia (AML) with normal cytogenetics. For the tamour genome, 32.7-fold Thaploid coverage (98 bill on bases) was obtained, and 13.9-fold coverage (41.8 billion bases) was obtained for the normal skin sample. Of the 2,647,695 well-supported single mideotide variants (SNVs) found in the tumour genome, 2,584,418 (97.6%) were also detected in the patient's skin genome, limiting the (W.0-9) were used detected in the partient's aim genome, imming the number of writing that required further study, for the purposes of this initial study, we restricted our downstream analysis to the coding sequences of amoutted genes we found only eight betterotypous, non-synonymous somatic SNVs in the entire genome. All were new, including mutations in protocatelerinicalderine family members (CDH24 and PCLEC (also known as PCDH20)), G-protein-coupled. receptors (GPR123 and EB2 (also known as GPR183), a protein phosphatase (PTPRT), a potential guanine nucleotide exchange factor (KNDCI), a peptidelding transporter (SLCISAI) and a glutamate receptor gene (GRINLIB). We also detected previously described, recurrent somatic insertions in the FLT3 and NPMI genes. On the basis deep roles on the feet in the feet in the feet in the feet in the feet and of the must one (except FLT) were present in neal by a feet in the feet in the feet and a gift at Teleptor in more building the feet in the f can cer-associated mutations.

AML refers to a group of clonal haematopoietic malignancies that predominantly affect middle-aged and elderly adults. An estimated 13,000 people will develop AML in the United States in 2008, and 8,800 will diefrom it. Although the life expectancy from this disease has increased slowly over the past decade, the improvement is pre-dominantly because of improvements in supportive care—not in the dominantly because of improvements in sur drugs or approaches used to treat patients.

For most patients with a 'spondic' presentation of AML, it is not yet dear whether inherited succeptibility alleles have a role in the pathocear whether inner itee susceptionity ances nave a rose in the para-genesis. Furthermore, the nature of the initiating or progression mutations is for the most part, unknown. Recent attempts to identify additional progression mutations by extensively re-requencing tyrosine kinase genes yielded very few previously unidentified mutations, and most were not recurrent. Expression profiling studies have yielded signatures that correlate with specific cytogenetic subtypes of AML, but have not yet suggested new initiating mutations. Recent studies using array-based comparative genomic hybridization and/or single nucleotide polymorphism (SNP) arrays, although identifying important gene mutations in acute lymphoblastic leukaemia^{s,e} have revealed very few recurrent submicroscopic somatic copy number variants in AML (M.J.W., manuscript in preparation, and refs 11-13). Together, these studies suggest that we have not yet discovered most of the relevant mutations that contribute to the pathogenesis of AML. We therefore believe that unbiased whole genome acquencing will be required to identify most of these mutations. Until recently, this approach has not been feasible because of the high cost of conventiona

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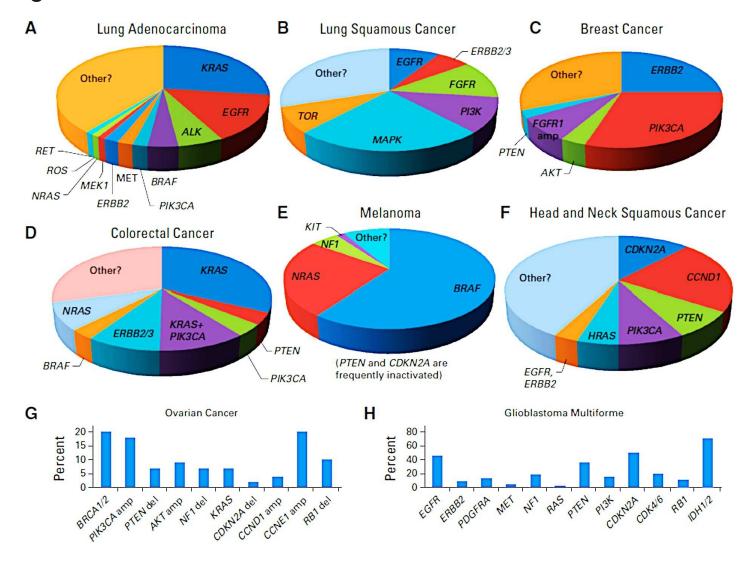
"These author or contributed equally to this work.

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A New Taxonomy of Cancer

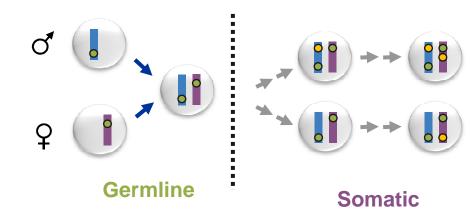
From organs to molecules

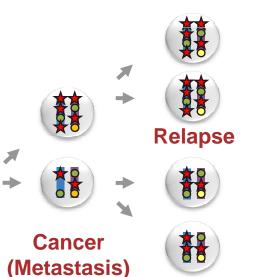




Cancer Genomes Are Dynamic

- WGS is a snapshot
- Certain mutations reflect paternal and/or maternal germline variation
- Additional somatic mutations accumulate through life
- "Driver" mutations cause cancer, "passenger" mutations are carried along
- Additional drivers evolve and diversify the cancer
- Some alter aggressiveness...
- ...which may be treatable
- Others may alter treatment response, leading to relapse





Cancer

(Primary)

Cancer genomes are not static.

In cancer, one snapshot is <u>not</u> enough.



Treatment

Evolution of Cancer Genomes

Primary vs. metastatic tumors

VOLUME 30 · NUMBER 6 · FEBRUARY 20 2012

JOURNAL OF CLINICAL ONCOLOGY

ORIGINAL REPORT

Loss of Human Epidermal Growth Factor Receptor 2 (HER2) Expression in Metastatic Sites of HER2-Overexpressing Primary Breast Tumors

Naoki Niikura, Jun Liu, Naoki Hayashi, Elizabeth A. Mittendorf, Yun Gong, Shana L. Palla, Yutaka Tokuda, Ana M. Gonzalez-Angulo, Gabriel N. Hortobagyi, and Naoto T. Ueno

24% of patients with *HER2*-positive primary breast tumors had *HER2*-negative metastatic tumors

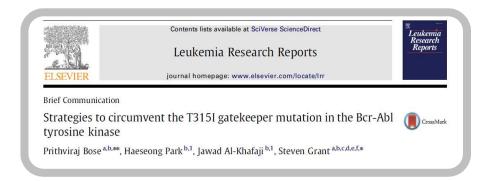


Evolution of Cancer Genomes

Tumors change in response to treatment

Example #1

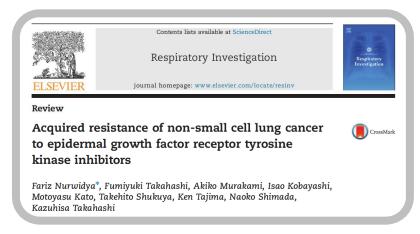
Chronic Myelogenous Leukemia (CML)



T315I "gatekeeper mutation" leads to acquired BCR-ABL tyrosine kinase inhibitor resistance

Example #2

Non-Small Cell Lung Cancer (NSCLC)

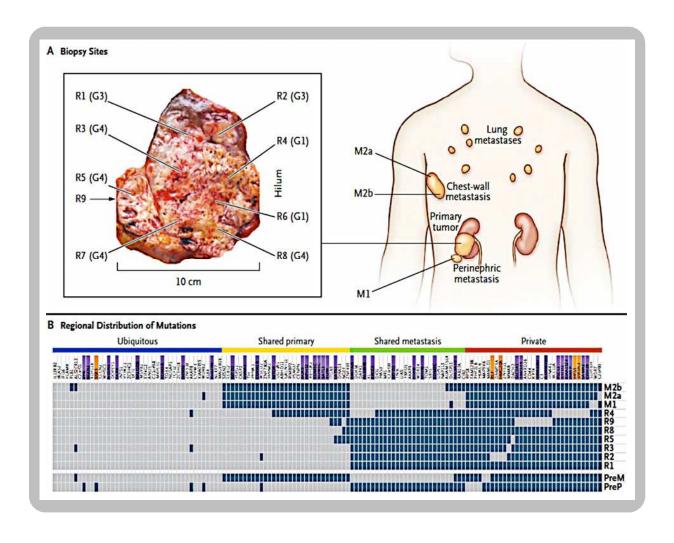


T790M mutation leads to acquired EGFR tyrosine kinase inhibitor resistance



Intratumoral & Intermetastatic Clonal Heterogeneity

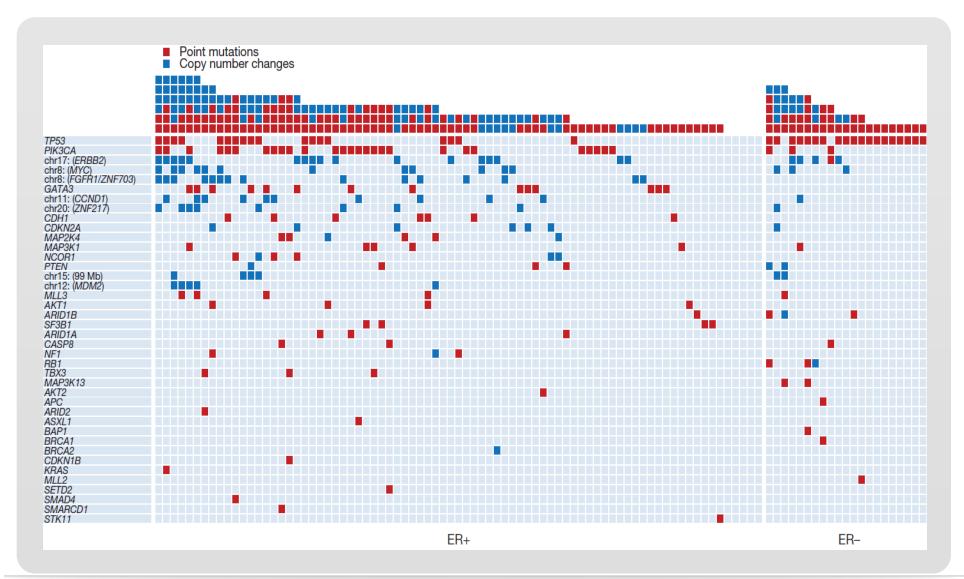
Heterogeneity within single patient





Interpatient Genetic Heterogeneity

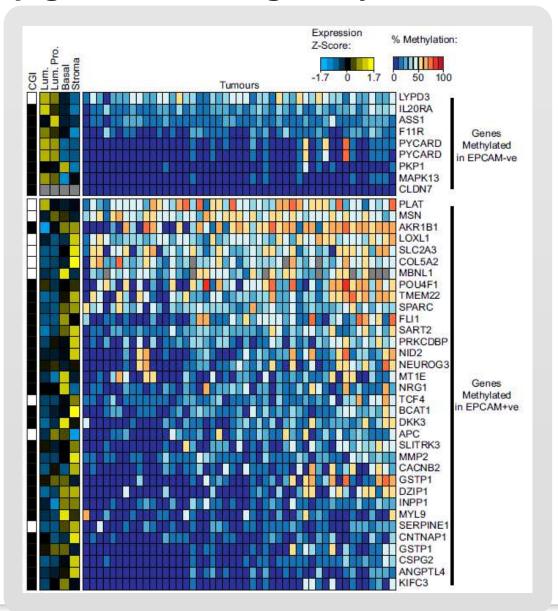
Breast Cancer – 40 Cancer Genes Across 100 Tumors





Interpatient Epigenetic Heterogeneity

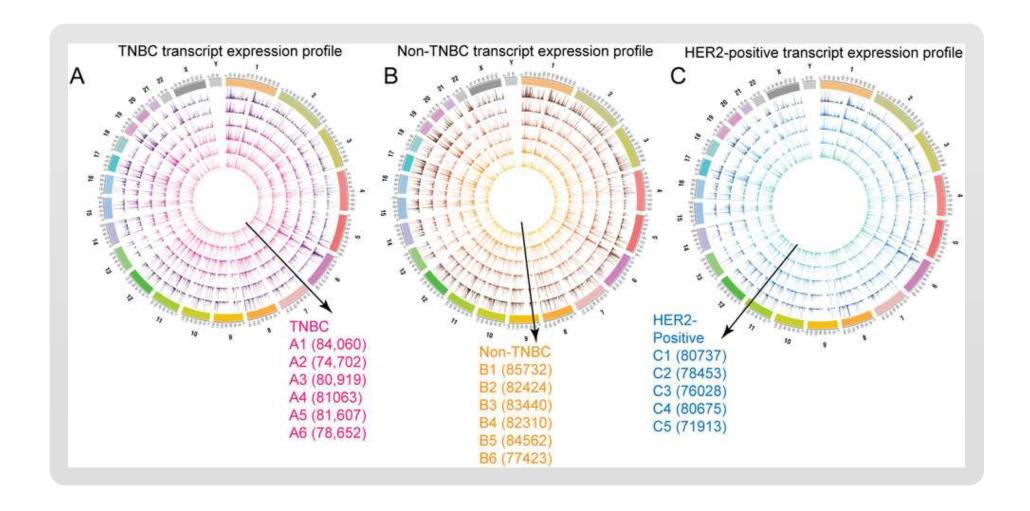
Breast Cancer





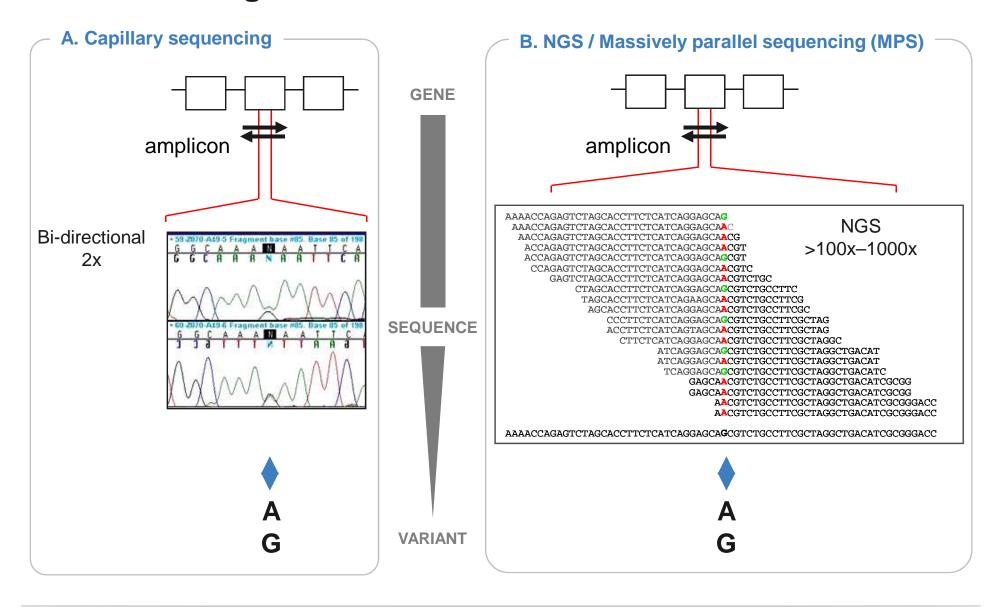
Interpatient Transcriptomic Heterogeneity

Breast Cancer





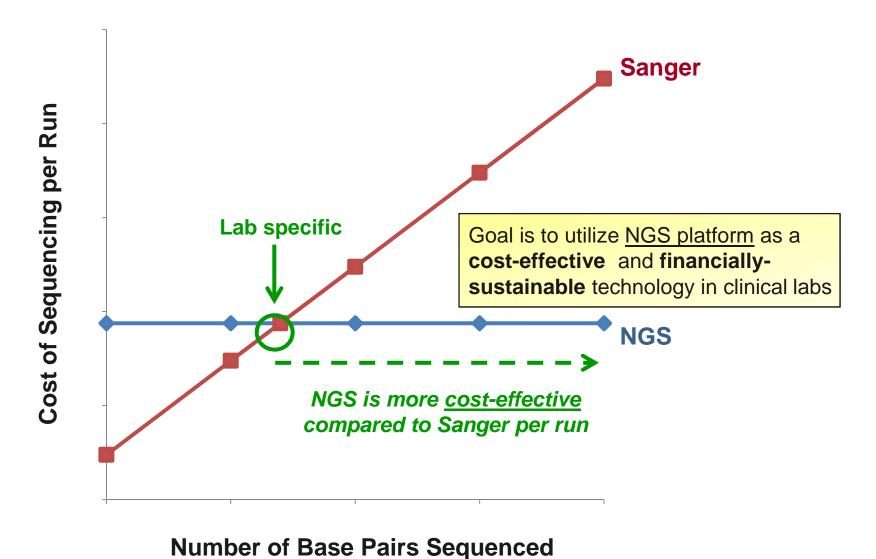
NGS vs. Sanger





Clinical Laboratory Analysis

Sanger vs NGS cost of sequencing per run



NGS vs. Sanger

Summary table

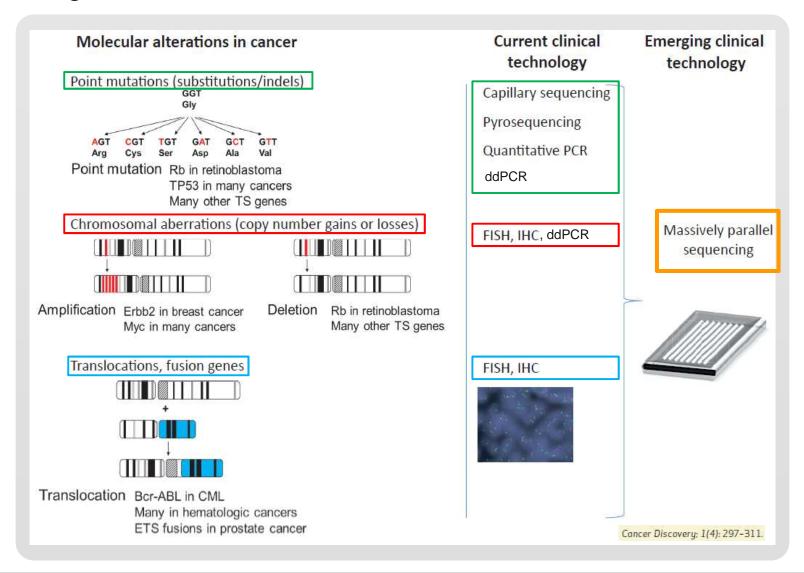
Technology	Data Generated	Analysis	Output per Run	Limited of Detection (LOD)
Sanger	Electropherograms ("Sanger traces")	Manual Automated	550 bp – 86,400 bp	20%
NGS	Raw Data FASTQ Files * BAM Files ** VCF Files	Bioinformatics (Automated)	15 Gb – 600 Gb	3 – 5%

^{*} BAM or SAM = Binary Alignment/Map or Sequence Alignment/Map

^{**} VCF = Variant Call Format

Characterization of Cancer Genomes

Technologies





Categories of Genomic Alteration and Exemplary Cancer Genes

Category of Genomic Alteration	Exemplary Cancer Gene	Type of Cancer	Targeted Therapeutic Agent
Translocation	BCR-ABL	Chronic myelogenous leukemia	Imatinib
	PML - $RAR\alpha$	Acute promyelocytic leukemia	All-trans-retinoic acid
	EML4-ALK	Breast, colorectal, lung	ALK inhibitor
	ETS gene fusions	Prostate	_
	Other	Leukemias, lymphomas, sarcomas	_
Amplification	EGFR	Lung, colorectal, glioblastoma, pancreatic	Cetuximab, gefitinib, erlotinib, panitumumab, lapatinib
	ERBB2	Breast, ovarian	Trastuzumab, lapatinib
	KIT, PDGFR	GISTs, glioma, HCC, RCC, CML	lmatinib, nilotinib, sunitinib, sorafenib
	MYC	Brain, colon, leukemia, lung	_
	SRC	Sarcoma, CML, ALL	Dasatinib
	PIK3CA	Breast, ovarian, colorectal, endometrial	PI3-kinase inhibitors
Point mutation	EGFR	Lung, glioblastoma	Cetuximab, gefitinib, erlotinib, panitumumab, lapatinib
	KIT, PDGFR	GISTs, glioma, HCC, RCC, CML	Imatinib, nilotinib, sunitinib, sorafenib
	PIK3CA	Breast, ovarian, colorectal, endometrial	PI3-kinase inhibitors
	BRAF	Melanoma, pediatric astrocytoma	RAF inhibitor
	KRAS	Colorectal, pancreatic, GI tract, lung	Resistance to erlotinib, cetuximab (colorectal)

Abbreviations: ALK, anaplastic lymphoma kinase; GIST, GI stromal tumor; HCC, hepatocellular carcinoma; RCC, renal cell carcinoma; CML, chronic myelogenous leukemia; ALL, acute lymphoblastic leukemia; PI3, phosphatidylinositol-3.



Nucleic Acid Companion Diagnostics

FDA-approved CDx tests

	Drug Trade Name	Device Trade Name	Device Manufacturer
1	Erbitux; Vectibix	therascreen KRAS RGQ PCR Kit	Qiagen Manchester, Ltd.
2	Gilotrif	therascreen EGFR RGQ PCR Kit	Qiagen Manchester, Ltd.
3	Herceptin	INFORM HER-2/NEU	Ventana Medical Systems, Inc.
4	Herceptin	PATHVYSION HER-2 DNA Probe Kit	Abbott Molecular Inc.
5	Herceptin	SPOT-LIGHT HER2 CISH Kit	Life Technologies, Inc.
6	Herceptin	HER2 CISH PharmDx Kit	Dako Denmark A/S
7	Herceptin	INFORM HER2 DUAL ISH DNA Probe Cocktail	Ventana Medical Systems, Inc.
8	Herceptin; Perjeta	HER2 FISH PharmDx Kit	Dako Denmark A/S
9	Mekinist; Tafinlar	THxID™ BRAF Kit	bioMérieux Inc.
10	Tarceva	cobas EGFR Mutation Test	Roche Molecular Systems, Inc.
11	Xalkori	VYSIS ALK Break Apart FISH Probe Kit	Abbott Molecular Inc.
12	Zelboraf	COBAS 4800 BRAF V600 Mutation Test	Roche Molecular Systems, Inc.

TOTAL (12): FISH/CISH \rightarrow HER2 (6); ALK (1) qPCR \rightarrow KRAS (1); EGFR (2); BRAF (2)



Companion Diagnostics Scene 2012: Single Genes

Selected Genetic Markers and Their Application in Cancer Treatment

Genetic Marker	Application		Drug
BCR-ABL	Ph+ CML; Ph+ ALL		Imatinib, dasatinib, nilotinib
BCR-ABL/T315I	Resistance to anti-BCR-ABL agents	tors	Imatinib, dasatinib, nilotinib
BRAF V600E	Metastatic melanoma	inhibitors	Vemurafenib
BRCA1/2	Metastatic ovarian cancer and breast cancer with BRCA 1/2 mutations		Olaparib, veliparib, iniparib
c-Kit	Kit (CD117)-positive malignant GIST	molecule	Imatinib
EGFR	Locally advanced, unresectable, or metastatic NSCLC		Erlotinib, gefitinib
EGFR T790M	Resistance to EGFR tyrosine kinase inhibitors in advanced NSCLC	Smal	Erlotinib, gefitinib
EML4-ALK	ALK kinase inhibitor for metastatic NSCLC with this fusion gene	O)	Crizotinib
HER2 amplification	HER2-positive breast cancer or metastatic gastric or gastroesophageal junction adenocarcinoma	mAbs	Trastuzumab
KRAS	Resistance to EGFR antibodies in metastatic colorectal cancer	Ε	Cetuximab, panitumumab
PML/RAR	Acute promyelocytic leukemia		ATRA, arsenic trioxide
TPMT	Deficiency is associated with increased risk of myelotoxicity	on O	Mercaptopurine, azathioprine
UGT1A1	Homozygosity for UGT1A1*28 is associated with risk of toxicity	Chemo	Irinotecan
DPD	Deficiency is associated with risk of severe toxicity		5-Fluorouracil

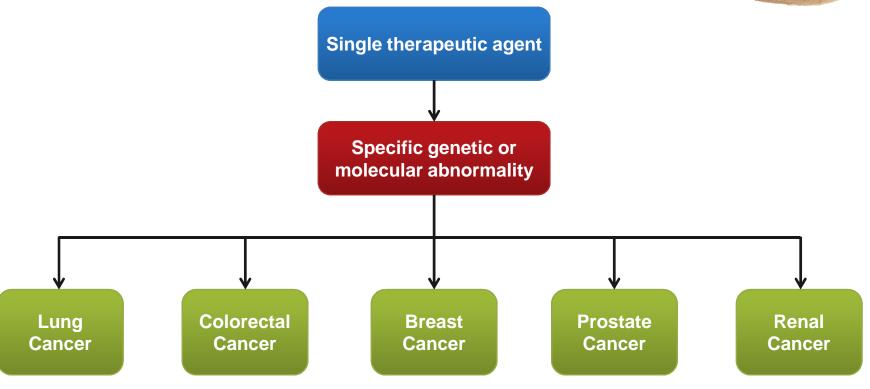
ATRA, all trans retinoic acid; Ph+, Philadelphia-positive chromosome; DPD, dihydropyrimine dehydrogenase; EGFR, epidermal growth factor receptor; EML4-ALK, echinoderm microtubule-associated protein-like 4 anaplastic lymphoma kinase; HER2, human epidermal growth receptor 2; GIST, gastrointestinal stromal tumors; ALL, acute lymphocytic leukemia; NSCLC, non-small cell lung cancer; TPMT, thiopurine S-methyltransferase.



Molecularly Informed Clinical Trials

Basket study design







Molecularly Informed Clinical Trials

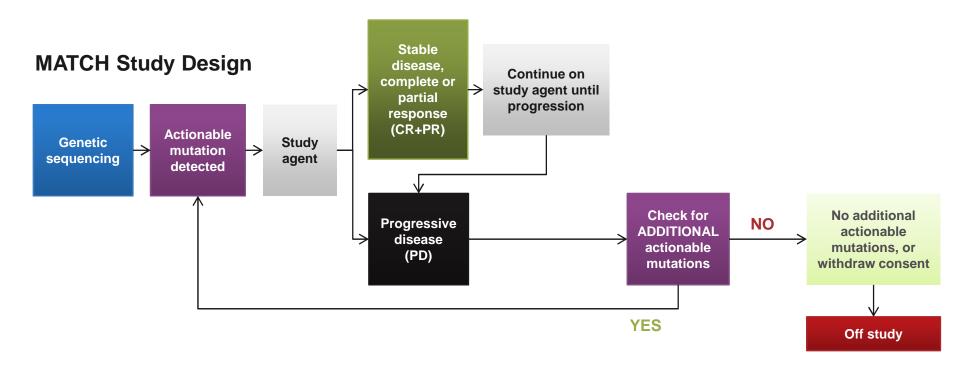
Basket study example

National Cancer Institute

at the National Institutes of Health

NCI's MATCH (Molecular Analysis for Therapy CHoice)

- Identify mutations/amplifications/translocations in patient tumor sample
 - eligibility determination
- Assign patient to relevant agent/regimen





Molecularly Informed Clinical Trials Umbrella study design **Single Cancer Type Therapeutic Therapeutic Therapeutic Therapeutic Therapeutic** Agent #1 Agent #2 Agent #3 Agent #4 Agent #5 Molecular Molecular Molecular Molecular Molecular Target #1 Target #2 Target #3 Target #4 Target #5



Molecularly Informed Clinical Trials

Umbrella study example



I-SPY 2 TRIAL (Investigation of Serial Studies to Predict Your Therapeutic Response with Imaging And moLecular Analysis 2)

- Clinical trial for women with newly diagnosed locally advanced breast cancer
- Test whether adding investigational drugs to standard chemotherapy is better than standard chemotherapy alone before having surgery
- Treatment phase of this trial will be testing multiple investigational drugs that are thought to target the biology of each participant's tumor
- Help the study researchers learn more quickly which investigational drugs will be most beneficial for women with certain tumor characteristic

Exceptional Responders

N-of-1 experiences

Case #1

- A 70-year-old woman with advanced melanoma
- 29-patient study of a drug under development by Pfizer Inc.
- Only 1 of 29 patients, the 70-yearold woman came away with her cancer in remission

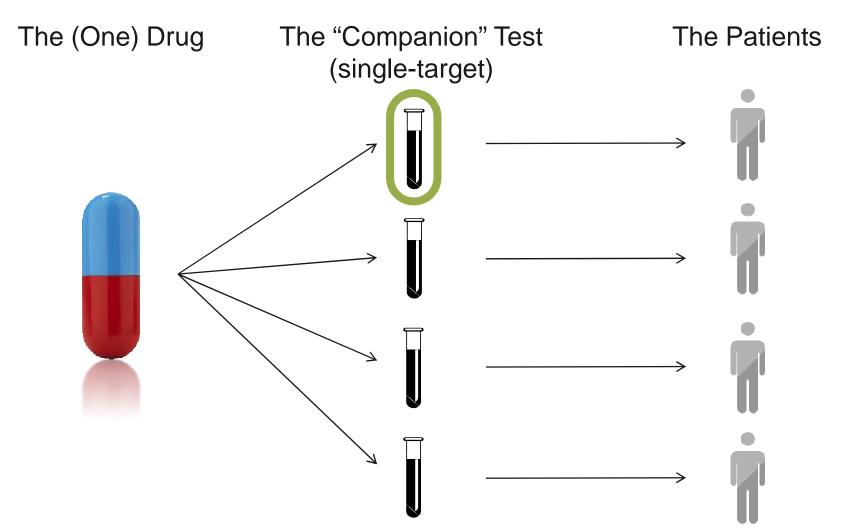
 Researchers are now studying how her unique genomic alterations may have interacted with the drug to spur her recovery

Case #2

- A woman with advanced bladder cancer
- 45-patient study of a drug by Novartis
- "Every other patient died, but she's without evidence of disease for more than three years now," said Dr. Solit (MSKCC oncologist)
- Researchers discovered a combination of two gene mutations made her particularly receptive to the treatment

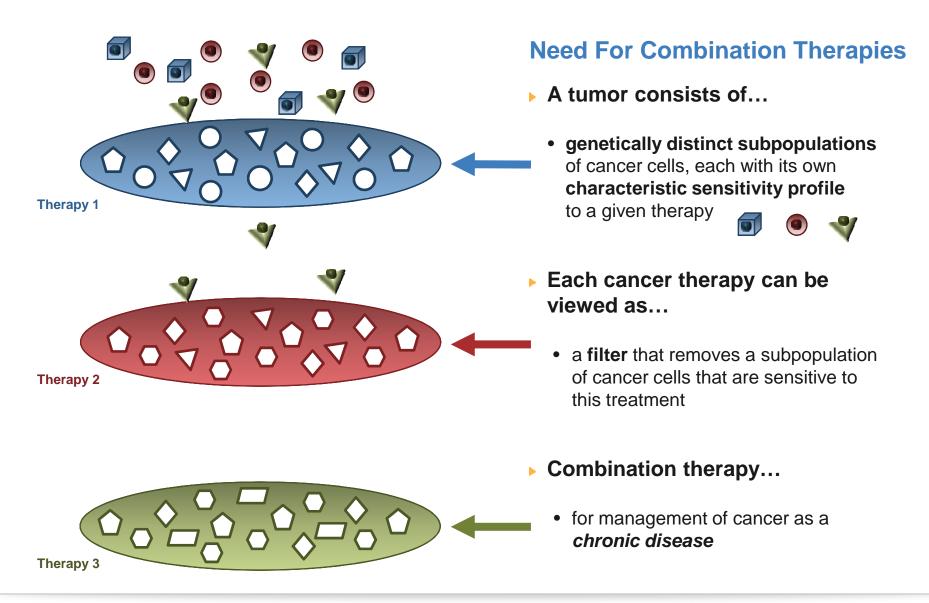


Drug-Centered Oncology Rx: Traditional Approach



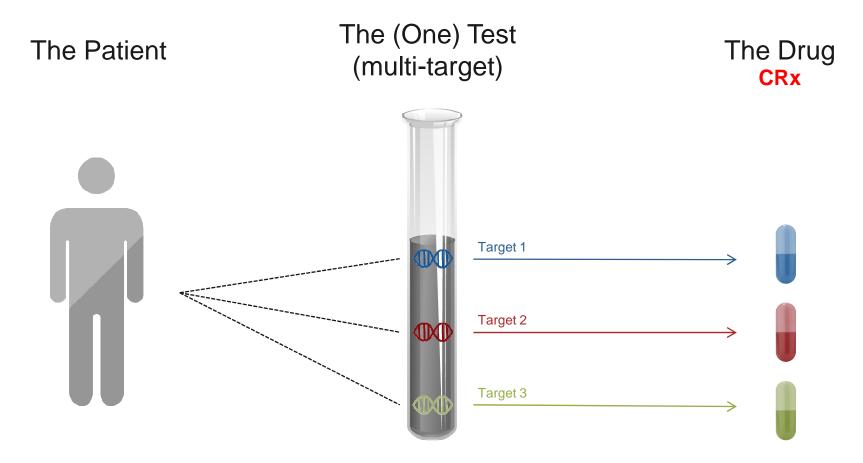
- One drug ... that is efficacious in a small fraction of patients...
- Requires a (single-target) CDx for each patient... to identify likely responders

Cancer Is A Heterogeneous Disease





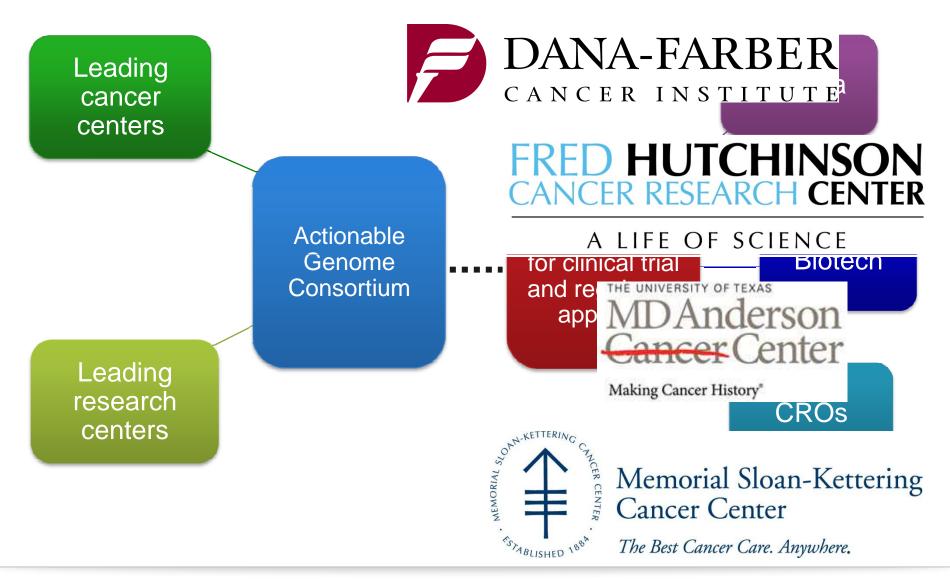
Patient-Centered Oncology Rx: Emerging Paradigm



- One patient... evaluated by one (multi-target) test...
- ... to identify the best drug for each patient
- Rise of the "companion therapeutic"?



Partnering for New Paradigm of Precision Oncology





Partnering for New Paradigm of Precision Oncology



Partnering for Precision Oncology Enables

A Collaborative Ecosystem:

Illumina Develop/make/test/ submit/provide

With the Ability To:

- Standardize
 - Enables standardization of multiplexed platform for relevant genes
- Streamline
 - Optimizes introduction of new biomarkers through standard system
- Decentralize
 - Deliver universal platform for routine testing enabling rapid commercial access
- Investigate
 - Brings trial enrollment to local clinics, increasing candidate pool for studies
- Collaborate
 - Facilitates combination trials within and across pharma companies



The Actionable Genome Consortium

Driving guidelines and answering questions

Clinical Guidelines

Create and disseminate the content, standards, performance characteristics and workflow of an NGS cancer Actionable Genome Panel (AGP*) to guide clinical decision making

Collaborative Research

Create a research consortium to enable collaborative projects aimed at Cancer Genomics

*AGP: The set of molecular assays that can be recommended to all practicing oncologists as necessary to guide clinical decision making.

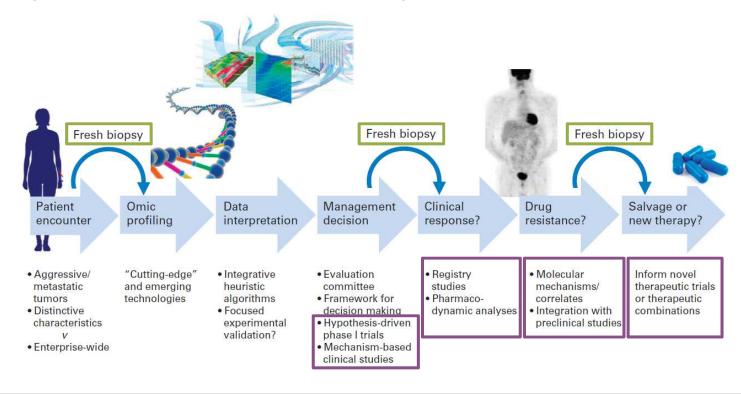


Transforming Oncology with Genomics

Conclusions

Comprehensive genomic interrogation of tumors will be commonplace

- At multiple-time points, from primary screening to advanced disease
- Resulting in earlier detection, precise diagnosis, and targeted treatment
- With great potential for non-invasive testing methods (CTCs and ctDNA)
- Leading to improved outcomes (chronic management and ultimately cure)



Thank You!

